

Agrarian Holding on Sale

Project Description

- Holding includes **3** companies: elevator, grain milling plant and pig farm;
- **21 years** of operational **experience**, resulting in a positive **reputation** with end product buyers, traders and a network of **loyal customers in a 100 km radius**;
- **35 thsd. tons** of high throughput automated grain storage, that handles over **100 thsd. tons turnover** per annum.
- **Milled cereal production and sales of 10 thsd. tons** per annum;
- Up to **6000 hogs sold annually**

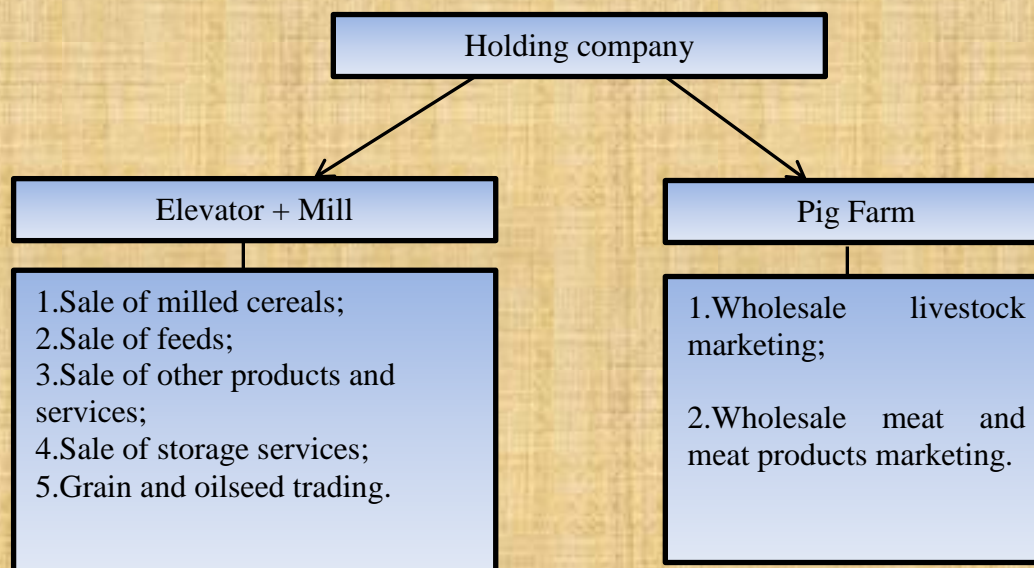
Opportunities:

- Opportunity to expand pork production by a factor of **ten**;
- Opportunity to increase grain and oilseed trade by **30,000 tons** annually;
- Opportunity to acquire Ukraine's most effective grain origination system.

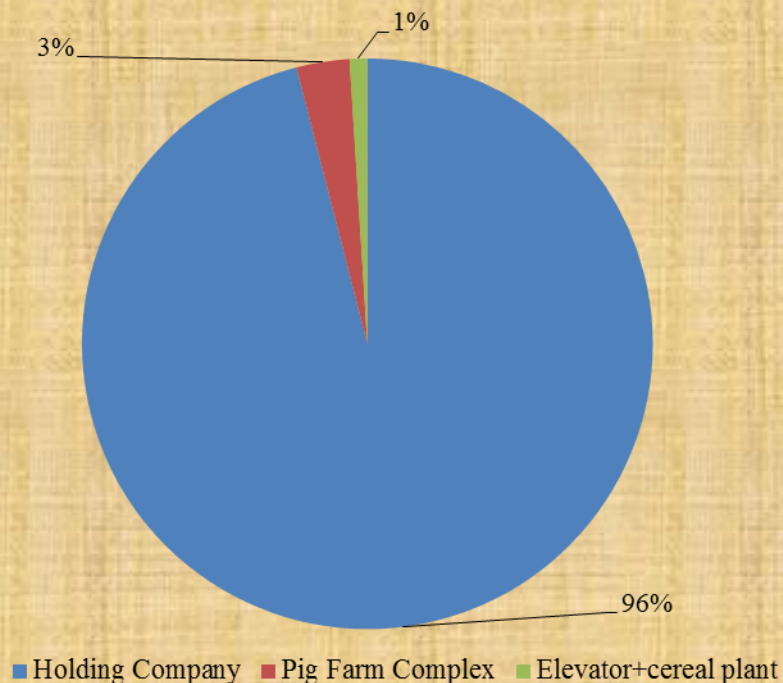
Geography: Location



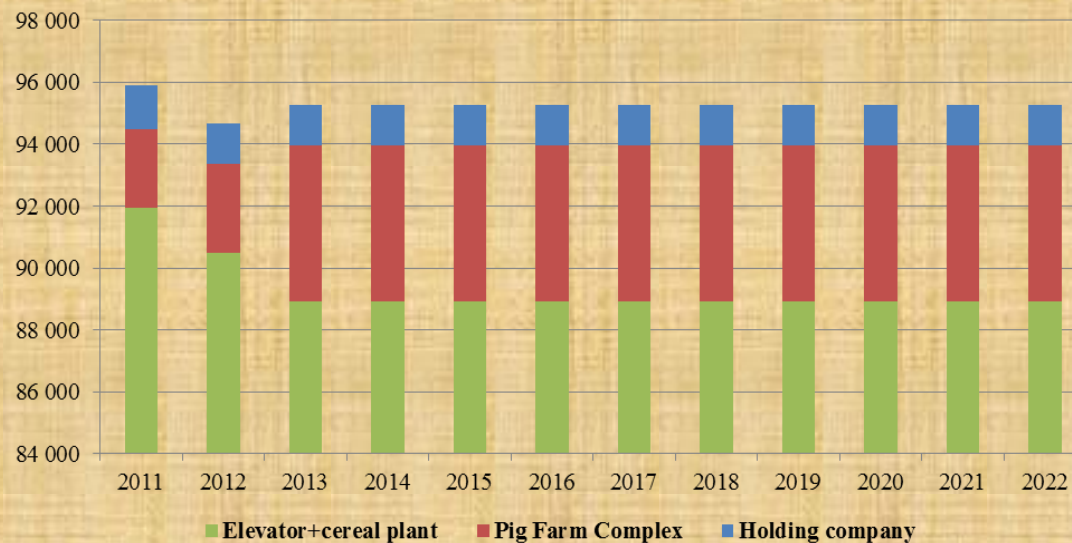
Holding Structure



Holding Revenue Structure



Holding Revenue Structure w/out Intercompany



Operational Income of the Agro Holding

M, UAH	2011 F	2012 F	2013	2014	2015	2020	2021	Total for the period	Structure, %
From sales of ag. products	49,4	53,3	53,3	53,3	53,3	53,3	53,3	582,6	56%
From services	13,1	11,3	11,3	11,3	11,3	11,3	11,3	126,2	12%
From sales of cereals	20,2	22,9	22,9	22,9	22,9	22,9	22,9	248,9	24%
Sales of feed	4,2	2,4	0,8	0,8	0,8	0,8	0,8	13,5	1%
Sales (other)	5,1	0,6	0,6	0,6	0,6	0,6	0,6	11,3	1%
Sales of pigs	2,5	2,9	5,1	5,1	5,1	5,1	5,1	50,9	5%
Other services	1,4	1,3	1,3	1,3	1,3	1,3	1,3	14,5	1%
Total income	95,9	94,7	95,3	95,3	95,3	95,3	95,3	1 047,9	100%

Elevator

- Simultaneous storage of 35.0 thousand tons of agricultural products, as well as 200-250 tons drying facility;
- Stand-alone utilities, roads and railroad infrastructure;

Data:

- Loading capacity from vehicle – **1000-1200 tons/24hours**;
- Loading capacity from railroad – **650-800 tons/24hours**;
- Loading capacity to the vehicle – **500-700 tons/24hours**;
- Loading capacity to the railroad – **10 wagons/24 hours (600-700 t)**.

Cereal plant

- Complex (cereal plant) is located on the territory of 0.55 ha, totaling 2.309,9 square meters;
- Full range of utilities available: (gas, water, autonomous heating system);

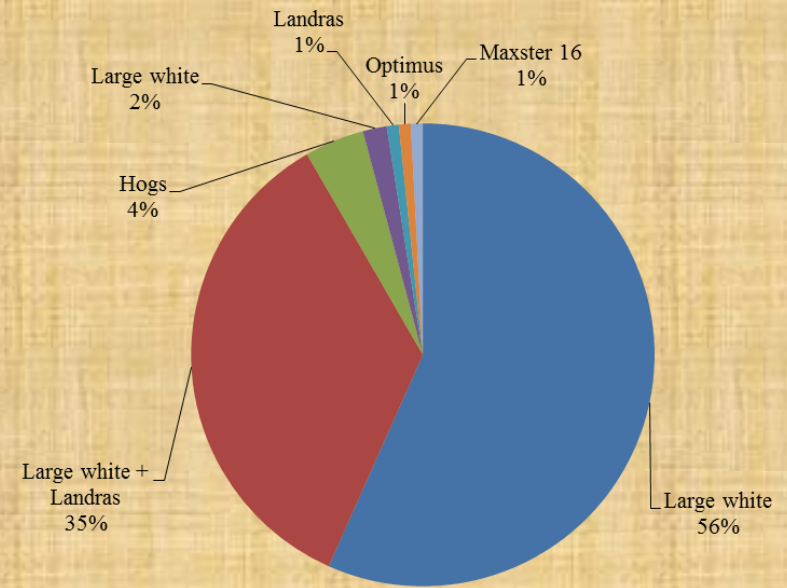
Data:

- Administrative building (3 stories) – **930.5 square meters**;
- Storage facilities – **992.0 square meters.**;
- Garage - **387.4 square meters**;
- Production **10 thousand tons per annum.**

Pig Farm Complex

- Located on an area of 2.9 ha;
- Consists of 3 cowshed premises, remodeled into pig farm complex;
- Wholesale of livestock;
- Wholesale of meat and meat products;
- Non-specialized wholesale trade.

Pig Farm Complex Livestock Structure



Based on growing demand for company's products, specifically pigs, company plans further development of its pig farm complex by attracting additional investments specifically for this activity. Therefore, at this stage of the development, capital expenses for increasing pig count, storage capacity and modernization, approximately are **19.4 M UAH**. Based on data available, economic effect of such measure will be as follows:

Income Statement, M UAH	2011	2012	2013	2014	2015	2016	2020	2025
Revenues	95,9	94,7	96,8	97,1	97,4	97,7	99,3	102,1
Costs	81,0	81,6	81,7	81,7	81,7	81,7	81,7	81,7
EBITDA	14,9	13,0	15,2	15,4	15,7	16,0	17,6	20,4
Amortization	1,8	1,7	1,7	1,6	1,6	1,6	0,4	0,0
Financial expense	6,1	5,8	6,3	6,3	6,3	6,3	0,0	0,0
Income tax	0,1	1,4	1,7	1,6	1,6	1,7	3,3	3,9
Net income/loss	6,8	4,1	5,4	5,9	6,1	6,4	13,9	16,5
<i>EBITDA margin</i>	<i>15,5%</i>	<i>13,8%</i>	<i>15,6%</i>	<i>15,9%</i>	<i>16,1%</i>	<i>16,4%</i>	<i>17,7%</i>	<i>17,7%</i>
<i>Net Income Margin</i>	<i>7,1%</i>	<i>4,3%</i>	<i>5,6%</i>	<i>6,1%</i>	<i>6,3%</i>	<i>6,6%</i>	<i>14,0%</i>	<i>14,0%</i>

UkrAgroConsult. Contacts

In case you have any additional questions, please fill in the [form](#).

Contact person:

Alex Morgun
Financial Analyst

Cell: +38050-251-56-61

Email:
morgun@ukragroconsult.org

UkrAgroConsult
Kiev, Tymoshenko st., 29 V, office 5
04205 Ukraine
Phone/fax +380 44 451 46 34 (multichannel)